## **Local Market Update for November 2025**

Provided by New Jersey REALTORS®



## **Union County**

**Union County** 

Single Family		November			Year to Date			
Key Metrics	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change		
New Listings	239	235	- 1.7%	3,788	3,979	+ 5.0%		
Closed Sales	261	215	- 17.6%	2,785	2,672	- 4.1%		
Days on Market Until Sale	33	30	- 9.1%	29	29	0.0%		
Median Sales Price*	\$605,000	\$685,000	+ 13.2%	\$625,000	\$669,000	+ 7.0%		
Percent of List Price Received*	104.4%	105.1%	+ 0.7%	105.6%	105.5%	- 0.1%		
Inventory of Homes for Sale	459	437	- 4.8%					
Months Supply of Inventory	1.8	1.8	0.0%					

Townhouse-Condo		November			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change	
New Listings	26	33	+ 26.9%	413	492	+ 19.1%	
Closed Sales	27	26	- 3.7%	327	328	+ 0.3%	
Days on Market Until Sale	31	51	+ 64.5%	31	31	0.0%	
Median Sales Price*	\$476,500	\$473,750	- 0.6%	\$415,000	\$415,000	0.0%	
Percent of List Price Received*	103.2%	99.7%	- 3.4%	104.1%	103.2%	- 0.9%	
Inventory of Homes for Sale	47	61	+ 29.8%				
Months Supply of Inventory	1.6	1.9	+ 18.8%				

<b>Adult Community</b>		November			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change	
New Listings	3	1	- 66.7%	19	25	+ 31.6%	
Closed Sales	1	3	+ 200.0%	20	19	- 5.0%	
Days on Market Until Sale	11	21	+ 90.9%	61	34	- 44.3%	
Median Sales Price*	\$180,000	\$400,000	+ 122.2%	\$710,000	\$465,000	- 34.5%	
Percent of List Price Received*	94.8%	104.0%	+ 9.7%	100.5%	103.7%	+ 3.2%	
Inventory of Homes for Sale	5	4	- 20.0%				
Months Supply of Inventory	2.1	1.8	- 14.3%				

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

## Historical Median Sales Price by Property Type By Month

