

Local Market Update for December 2025

Provided by New Jersey REALTORS®



Mercer County

Mercer County

Single Family

Key Metrics	December			Year to Date		
	2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings	101	114	+ 12.9%	2,863	2,833	- 1.0%
Closed Sales	197	195	- 1.0%	2,335	2,172	- 7.0%
Days on Market Until Sale	32	39	+ 21.9%	29	34	+ 17.2%
Median Sales Price*	\$485,000	\$475,000	- 2.1%	\$465,000	\$490,000	+ 5.4%
Percent of List Price Received*	101.3%	99.9%	- 1.4%	102.9%	101.3%	- 1.6%
Inventory of Homes for Sale	353	415	+ 17.6%	--	--	--
Months Supply of Inventory	1.8	2.3	+ 27.8%	--	--	--

Townhouse-Condo

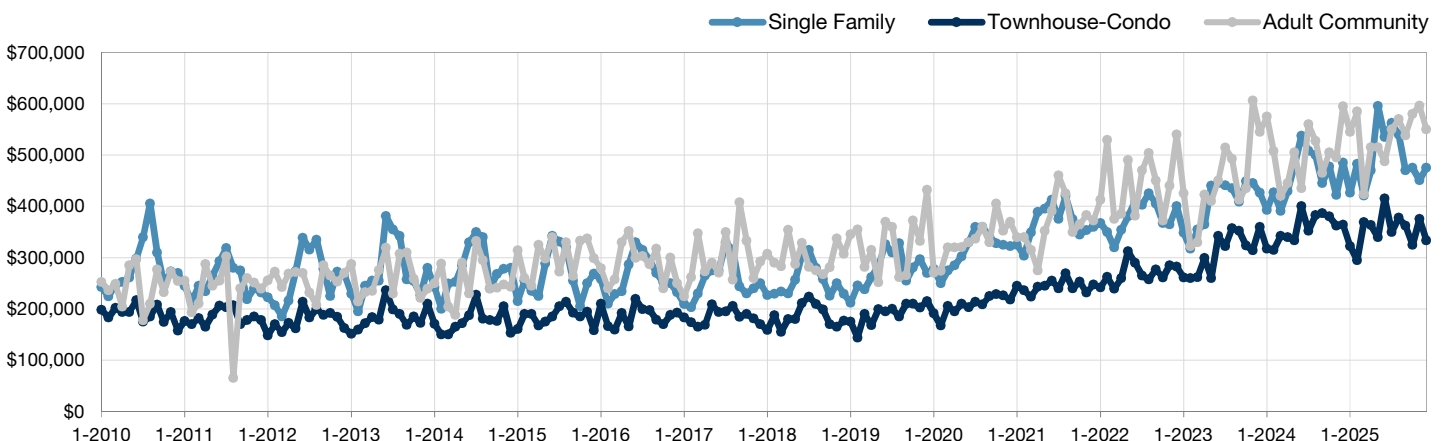
Key Metrics	December			Year to Date		
	2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings	70	52	- 25.7%	1,071	1,161	+ 8.4%
Closed Sales	74	58	- 21.6%	843	837	- 0.7%
Days on Market Until Sale	50	51	+ 2.0%	26	39	+ 50.0%
Median Sales Price*	\$364,000	\$333,750	- 8.3%	\$355,000	\$359,900	+ 1.4%
Percent of List Price Received*	99.5%	98.3%	- 1.2%	102.3%	99.8%	- 2.4%
Inventory of Homes for Sale	148	163	+ 10.1%	--	--	--
Months Supply of Inventory	2.1	2.3	+ 9.5%	--	--	--

Adult Community

Key Metrics	December			Year to Date		
	2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings	9	7	- 22.2%	185	228	+ 23.2%
Closed Sales	15	21	+ 40.0%	166	174	+ 4.8%
Days on Market Until Sale	34	54	+ 58.8%	36	47	+ 30.6%
Median Sales Price*	\$595,000	\$550,000	- 7.6%	\$495,000	\$547,000	+ 10.5%
Percent of List Price Received*	101.7%	98.3%	- 3.3%	101.6%	100.3%	- 1.3%
Inventory of Homes for Sale	27	39	+ 44.4%	--	--	--
Months Supply of Inventory	2.0	2.5	+ 25.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type By Month



Current as of January 09, 2026. All data from the multiple listing services in the state of New Jersey. Margin of error for reported statewide numbers is +/- 4% at a 95% confidence level. Report © 2026 ShowingTime Plus, LLC.