

Local Market Update for November 2025

Provided by New Jersey REALTORS®



Mercer County

Mercer County

Single Family

	November			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change
New Listings	177	143	- 19.2%	2,761	2,715	- 1.7%
Closed Sales	188	168	- 10.6%	2,138	1,974	- 7.7%
Days on Market Until Sale	34	39	+ 14.7%	29	34	+ 17.2%
Median Sales Price*	\$422,000	\$452,000	+ 7.1%	\$460,000	\$495,000	+ 7.6%
Percent of List Price Received*	101.0%	100.1%	- 0.9%	103.0%	101.4%	- 1.6%
Inventory of Homes for Sale	428	498	+ 16.4%	--	--	--
Months Supply of Inventory	2.2	2.8	+ 27.3%	--	--	--

Townhouse-Condo

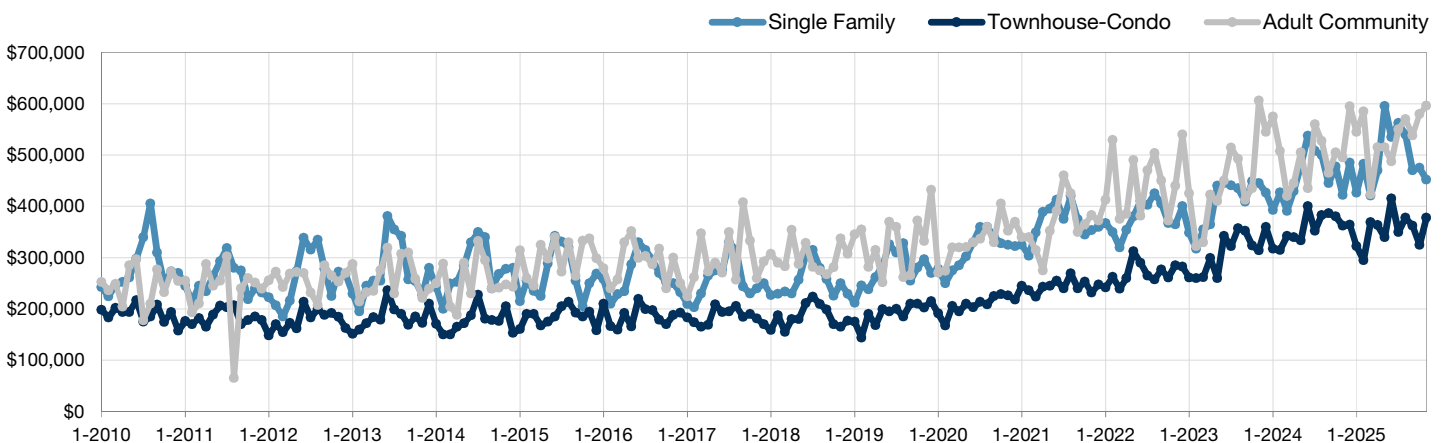
	November			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change
New Listings	72	77	+ 6.9%	1,001	1,105	+ 10.4%
Closed Sales	74	50	- 32.4%	769	778	+ 1.2%
Days on Market Until Sale	33	48	+ 45.5%	24	38	+ 58.3%
Median Sales Price*	\$362,000	\$377,500	+ 4.3%	\$355,000	\$360,000	+ 1.4%
Percent of List Price Received*	100.6%	99.3%	- 1.3%	102.6%	99.9%	- 2.6%
Inventory of Homes for Sale	164	197	+ 20.1%	--	--	--
Months Supply of Inventory	2.4	2.9	+ 20.8%	--	--	--

Adult Community

	November			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change
New Listings	12	14	+ 16.7%	176	222	+ 26.1%
Closed Sales	7	12	+ 71.4%	151	153	+ 1.3%
Days on Market Until Sale	25	109	+ 336.0%	36	46	+ 27.8%
Median Sales Price*	\$495,000	\$596,256	+ 20.5%	\$490,000	\$545,000	+ 11.2%
Percent of List Price Received*	100.5%	100.1%	- 0.4%	101.6%	100.6%	- 1.0%
Inventory of Homes for Sale	27	50	+ 85.2%	--	--	--
Months Supply of Inventory	1.9	3.3	+ 73.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type By Month



Current as of December 09, 2025. All data from the multiple listing services in the state of New Jersey. Margin of error for reported statewide numbers is +/- 4% at a 95% confidence level. Report © 2025 ShowingTime Plus, LLC.