

Local Market Update for December 2025

Provided by New Jersey REALTORS®



Mercer County

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Single Family

Key Metrics	December			Year to Date		
	2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings	101	114	+ 12.9%	2,863	2,833	- 1.0%
Closed Sales	197	195	- 1.0%	2,335	2,172	- 7.0%
Days on Market Until Sale	32	39	+ 21.9%	29	34	+ 17.2%
Median Sales Price*	\$485,000	\$475,000	- 2.1%	\$465,000	\$490,000	+ 5.4%
Percent of List Price Received*	101.3%	99.9%	- 1.4%	102.9%	101.3%	- 1.6%
Inventory of Homes for Sale	353	415	+ 17.6%	--	--	--
Months Supply of Inventory	1.8	2.3	+ 27.8%	--	--	--

Townhouse-Condo

Key Metrics	December			Year to Date		
	2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings	70	52	- 25.7%	1,071	1,161	+ 8.4%
Closed Sales	74	58	- 21.6%	843	837	- 0.7%
Days on Market Until Sale	50	51	+ 2.0%	26	39	+ 50.0%
Median Sales Price*	\$364,000	\$333,750	- 8.3%	\$355,000	\$359,900	+ 1.4%
Percent of List Price Received*	99.5%	98.3%	- 1.2%	102.3%	99.8%	- 2.4%
Inventory of Homes for Sale	148	163	+ 10.1%	--	--	--
Months Supply of Inventory	2.1	2.3	+ 9.5%	--	--	--

Adult Community

Key Metrics	December			Year to Date		
	2024	2025	Percent Change	Thru 12-2024	Thru 12-2025	Percent Change
New Listings	9	7	- 22.2%	185	228	+ 23.2%
Closed Sales	15	21	+ 40.0%	166	174	+ 4.8%
Days on Market Until Sale	34	54	+ 58.8%	36	47	+ 30.6%
Median Sales Price*	\$595,000	\$550,000	- 7.6%	\$495,000	\$547,000	+ 10.5%
Percent of List Price Received*	101.7%	98.3%	- 3.3%	101.6%	100.3%	- 1.3%
Inventory of Homes for Sale	27	39	+ 44.4%	--	--	--
Months Supply of Inventory	2.0	2.5	+ 25.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type By Month

