

# Local Market Update for August 2025

Provided by New Jersey REALTORS®



## Mercer County

Mercer County

### Single Family

	August			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 8-2024	Thru 8-2025	Percent Change
New Listings	290	225	- 22.4%	2,111	2,073	- 1.8%
Closed Sales	244	215	- 11.9%	1,527	1,429	- 6.4%
Days on Market Until Sale	25	27	+ 8.0%	29	33	+ 13.8%
Median Sales Price*	\$500,000	\$535,000	+ 7.0%	\$468,450	\$510,000	+ 8.9%
Percent of List Price Received*	103.2%	100.8%	- 2.3%	103.4%	101.8%	- 1.5%
Inventory of Homes for Sale	484	540	+ 11.6%	--	--	--
Months Supply of Inventory	2.5	3.0	+ 20.0%	--	--	--

### Townhouse-Condo

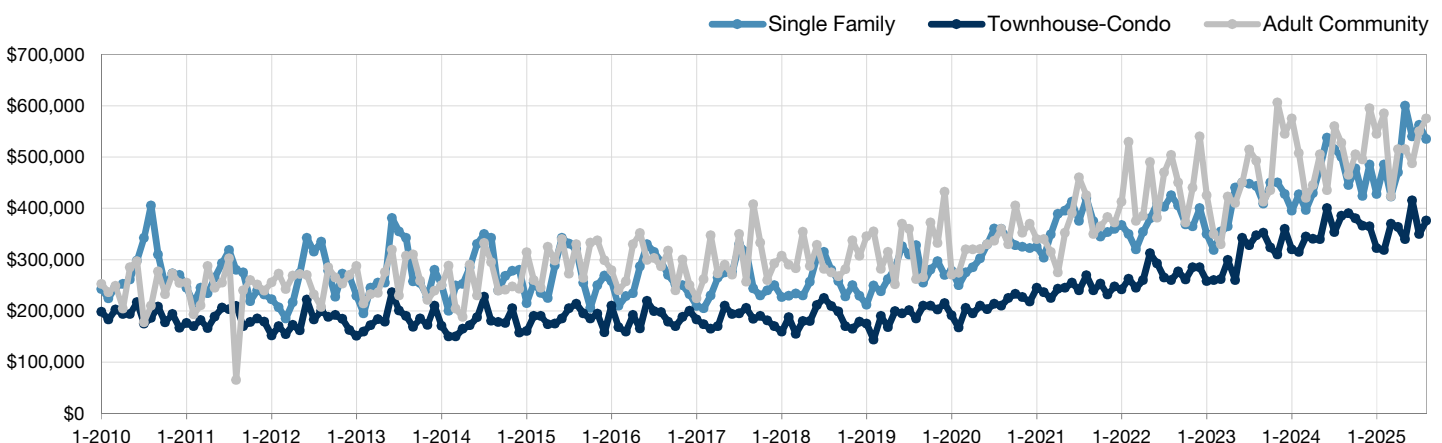
	August			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 8-2024	Thru 8-2025	Percent Change
New Listings	108	97	- 10.2%	733	828	+ 13.0%
Closed Sales	73	77	+ 5.5%	531	576	+ 8.5%
Days on Market Until Sale	21	30	+ 42.9%	23	36	+ 56.5%
Median Sales Price*	\$385,000	\$376,000	- 2.3%	\$350,000	\$360,000	+ 2.9%
Percent of List Price Received*	102.9%	99.1%	- 3.7%	103.0%	100.1%	- 2.8%
Inventory of Homes for Sale	160	201	+ 25.6%	--	--	--
Months Supply of Inventory	2.3	2.9	+ 26.1%	--	--	--

### Adult Community

	August			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 8-2024	Thru 8-2025	Percent Change
New Listings	17	21	+ 23.5%	126	158	+ 25.4%
Closed Sales	14	18	+ 28.6%	121	103	- 14.9%
Days on Market Until Sale	25	51	+ 104.0%	39	38	- 2.6%
Median Sales Price*	\$527,500	\$575,000	+ 9.0%	\$490,000	\$535,000	+ 9.2%
Percent of List Price Received*	101.4%	99.2%	- 2.2%	101.7%	100.6%	- 1.1%
Inventory of Homes for Sale	19	43	+ 126.3%	--	--	--
Months Supply of Inventory	1.4	3.1	+ 121.4%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Historical Median Sales Price by Property Type By Month



Current as of September 20, 2025. All data from the multiple listing services in the state of New Jersey. Margin of error for reported statewide numbers is +/- 4% at a 95% confidence level. Report © 2025 ShowingTime Plus, LLC.