

# Local Market Update for June 2025

Provided by New Jersey REALTORS®



## Mercer County

Mercer County

### Single Family

	June			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 6-2024	Thru 6-2025	Percent Change
New Listings	252	286	+ 13.5%	1,531	1,550	+ 1.2%
Closed Sales	242	220	- 9.1%	1,010	947	- 6.2%
Days on Market Until Sale	22	28	+ 27.3%	31	36	+ 16.1%
Median Sales Price*	\$537,593	\$540,000	+ 0.4%	\$450,000	\$485,000	+ 7.8%
Percent of List Price Received*	105.8%	102.3%	- 3.3%	103.4%	101.9%	- 1.5%
Inventory of Homes for Sale	415	538	+ 29.6%	--	--	--
Months Supply of Inventory	2.2	3.0	+ 36.4%	--	--	--

### Townhouse-Condo

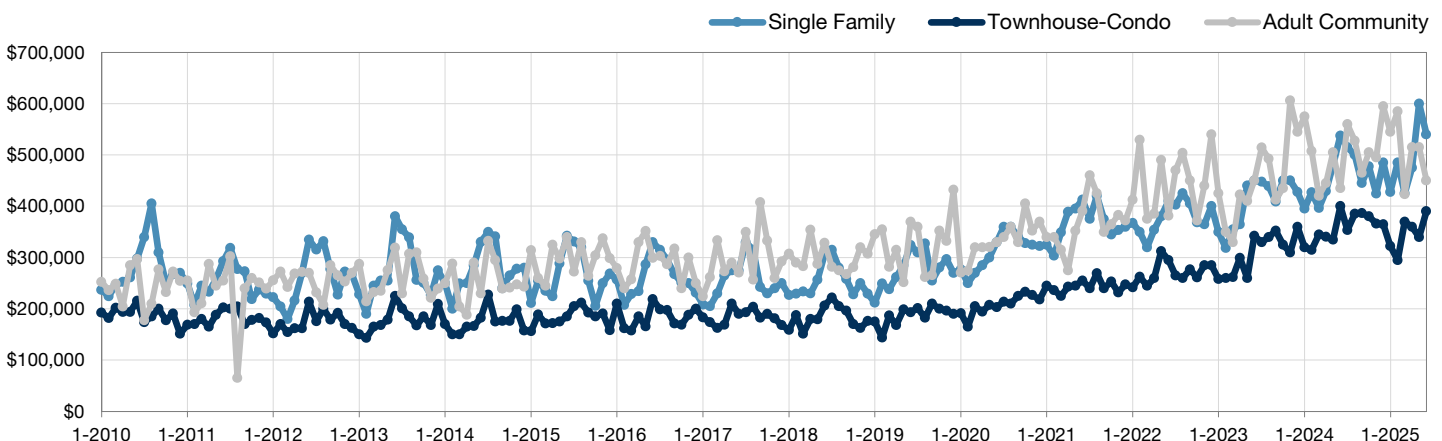
	June			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 6-2024	Thru 6-2025	Percent Change
New Listings	101	118	+ 16.8%	514	671	+ 30.5%
Closed Sales	62	91	+ 46.8%	371	430	+ 15.9%
Days on Market Until Sale	23	32	+ 39.1%	24	37	+ 54.2%
Median Sales Price*	\$400,000	\$390,000	- 2.5%	\$340,000	\$355,000	+ 4.4%
Percent of List Price Received*	104.6%	100.5%	- 3.9%	103.1%	100.3%	- 2.7%
Inventory of Homes for Sale	123	224	+ 82.1%	--	--	--
Months Supply of Inventory	1.8	3.1	+ 72.2%	--	--	--

### Adult Community

	June			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 6-2024	Thru 6-2025	Percent Change
New Listings	10	20	+ 100.0%	96	108	+ 12.5%
Closed Sales	15	13	- 13.3%	90	66	- 26.7%
Days on Market Until Sale	20	28	+ 40.0%	40	34	- 15.0%
Median Sales Price*	\$435,000	\$450,000	+ 3.4%	\$477,500	\$512,500	+ 7.3%
Percent of List Price Received*	102.3%	101.4%	- 0.9%	101.4%	100.9%	- 0.5%
Inventory of Homes for Sale	19	42	+ 121.1%	--	--	--
Months Supply of Inventory	1.3	3.3	+ 153.8%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Historical Median Sales Price by Property Type By Month



Current as of July 20, 2025. All data from the multiple listing services in the state of New Jersey. Margin of error for reported statewide numbers is +/- 4% at a 95% confidence level. Report © 2025 ShowingTime Plus, LLC.