Local Market Update for February 2025

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Cape May County

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Single Family		February			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 2-2024	Thru 2-2025	Percent Change	
New Listings	179	181	+ 1.1%	328	331	+ 0.9%	
Closed Sales	83	95	+ 14.5%	171	207	+ 21.1%	
Days on Market Until Sale	55	75	+ 36.4%	55	78	+ 41.8%	
Median Sales Price*	\$454,000	\$725,000	+ 59.7%	\$580,000	\$593,000	+ 2.2%	
Percent of List Price Received*	97.3%	96.3%	- 1.0%	96.8%	96.5%	- 0.3%	
Inventory of Homes for Sale	770	818	+ 6.2%				
Months Supply of Inventory	6.4	7.1	+ 10.9%				

Townhouse-Condo		February			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 2-2024	Thru 2-2025	Percent Change	
New Listings	175	161	- 8.0%	322	308	- 4.3%	
Closed Sales	77	71	- 7.8%	162	165	+ 1.9%	
Days on Market Until Sale	83	67	- 19.3%	62	58	- 6.5%	
Median Sales Price*	\$780,000	\$842,500	+ 8.0%	\$790,000	\$836,500	+ 5.9%	
Percent of List Price Received*	97.5%	97.6%	+ 0.1%	97.5%	97.7%	+ 0.2%	
Inventory of Homes for Sale	816	809	- 0.9%				
Months Supply of Inventory	7.1	7.9	+ 11.3%				

Adult Community		February			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 2-2024	Thru 2-2025	Percent Change	
New Listings	4	5	+ 25.0%	4	10	+ 150.0%	
Closed Sales	0	3		5	7	+ 40.0%	
Days on Market Until Sale	0	93		44	72	+ 63.6%	
Median Sales Price*	\$0	\$475,000		\$444,000	\$475,000	+ 7.0%	
Percent of List Price Received*	0.0%	97.8%		98.1%	96.8%	- 1.3%	
Inventory of Homes for Sale	12	15	+ 25.0%				
Months Supply of Inventory	3.7	3.5	- 5.4%				

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type By Month

