Local Market Update for October 2024

Provided by New Jersey REALTORS®



Cape May County

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Single Family		October			Year to Date		
Key Metrics	2023	2024	Percent Change	Thru 10-2023	Thru 10-2024	Percent Change	
New Listings	191	191	0.0%	1,718	1,892	+ 10.1%	
Closed Sales	111	152	+ 36.9%	1,242	1,147	- 7.6%	
Days on Market Until Sale	49	61	+ 24.5%	59	56	- 5.1%	
Median Sales Price*	\$590,000	\$664,000	+ 12.5%	\$520,000	\$579,900	+ 11.5%	
Percent of List Price Received*	98.1%	96.6%	- 1.5%	97.5%	97.2%	- 0.3%	
Inventory of Homes for Sale	755	877	+ 16.2%				
Months Supply of Inventory	6.2	7.6	+ 22.6%				

Townhouse-Condo		October			Year to Date		
Key Metrics	2023	2024	Percent Change	Thru 10-2023	Thru 10-2024	Percent Change	
New Listings	166	185	+ 11.4%	1,648	1,700	+ 3.2%	
Closed Sales	119	116	- 2.5%	1,140	1,099	- 3.6%	
Days on Market Until Sale	34	38	+ 11.8%	55	57	+ 3.6%	
Median Sales Price*	\$675,000	\$750,000	+ 11.1%	\$622,500	\$700,000	+ 12.4%	
Percent of List Price Received*	98.0%	98.6%	+ 0.6%	97.4%	98.0%	+ 0.6%	
Inventory of Homes for Sale	833	815	- 2.2%				
Months Supply of Inventory	7.5	7.7	+ 2.7%				

Adult Community		October			Year to Date		
Key Metrics	2023	2024	Percent Change	Thru 10-2023	Thru 10-2024	Percent Change	
New Listings	6	5	- 16.7%	51	52	+ 2.0%	
Closed Sales	5	1	- 80.0%	38	44	+ 15.8%	
Days on Market Until Sale	16	51	+ 218.8%	38	59	+ 55.3%	
Median Sales Price*	\$135,000	\$66,500	- 50.7%	\$329,950	\$442,000	+ 34.0%	
Percent of List Price Received*	90.4%	96.4%	+ 6.6%	96.5%	98.1%	+ 1.7%	
Inventory of Homes for Sale	18	15	- 16.7%				
Months Supply of Inventory	5.4	3.9	- 27.8%				

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type By Month

