## **Local Market Update for November 2025**

Provided by New Jersey REALTORS®



## **Bergen County**

Bergen County

Single Family		November			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change	
New Listings	410	382	- 6.8%	6,681	6,677	- 0.1%	
Closed Sales	420	401	- 4.5%	4,616	4,620	+ 0.1%	
Days on Market Until Sale	38	36	- 5.3%	32	33	+ 3.1%	
Median Sales Price*	\$750,000	\$775,000	+ 3.3%	\$765,000	\$840,000	+ 9.8%	
Percent of List Price Received*	102.4%	102.7%	+ 0.3%	104.1%	103.8%	- 0.3%	
Inventory of Homes for Sale	839	799	- 4.8%				
Months Supply of Inventory	2.0	1.9	- 5.0%				

Townhouse-Condo		November			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change	
New Listings	236	195	- 17.4%	2,892	2,964	+ 2.5%	
Closed Sales	185	165	- 10.8%	2,093	1,974	- 5.7%	
Days on Market Until Sale	47	39	- 17.0%	43	43	0.0%	
Median Sales Price*	\$485,000	\$520,000	+ 7.2%	\$480,000	\$509,500	+ 6.1%	
Percent of List Price Received*	100.3%	100.7%	+ 0.4%	100.8%	100.8%	0.0%	
Inventory of Homes for Sale	444	475	+ 7.0%				
Months Supply of Inventory	2.3	2.6	+ 13.0%				

<b>Adult Community</b>		November			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change	
New Listings	6	5	- 16.7%	77	82	+ 6.5%	
Closed Sales	3	5	+ 66.7%	74	61	- 17.6%	
Days on Market Until Sale	42	21	- 50.0%	50	31	- 38.0%	
Median Sales Price*	\$475,000	\$479,500	+ 0.9%	\$432,500	\$569,000	+ 31.6%	
Percent of List Price Received*	101.4%	103.4%	+ 2.0%	101.1%	103.1%	+ 2.0%	
Inventory of Homes for Sale	8	9	+ 12.5%				
Months Supply of Inventory	1.2	1.6	+ 33.3%				

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

## Historical Median Sales Price by Property Type By Month

