Local Market Update for February 2024

Provided by New Jersey REALTORS®



Monmouth County

Monmouth County

Single Family		February			Year to Date		
Key Metrics	2023	2024	Percent Change	Thru 2-2023	Thru 2-2024	Percent Change	
New Listings	496	502	+ 1.2%	955	939	- 1.7%	
Closed Sales	259	254	- 1.9%	577	579	+ 0.3%	
Days on Market Until Sale	54	46	- 14.8%	51	45	- 11.8%	
Median Sales Price*	\$595,000	\$664,000	+ 11.6%	\$615,000	\$710,000	+ 15.4%	
Percent of List Price Received*	98.4%	100.0%	+ 1.6%	98.3%	99.8%	+ 1.5%	
Inventory of Homes for Sale	1,124	941	- 16.3%				
Months Supply of Inventory	2.4	2.3	- 4.2%				

Townhouse-Condo	February			Year to Date		
Key Metrics	2023	2024	Percent Change	Thru 2-2023	Thru 2-2024	Percent Change
New Listings	116	166	+ 43.1%	234	320	+ 36.8%
Closed Sales	76	93	+ 22.4%	164	176	+ 7.3%
Days on Market Until Sale	40	48	+ 20.0%	35	42	+ 20.0%
Median Sales Price*	\$350,000	\$515,500	+ 47.3%	\$395,000	\$485,000	+ 22.8%
Percent of List Price Received*	99.6%	100.0%	+ 0.4%	99.1%	100.1%	+ 1.0%
Inventory of Homes for Sale	230	287	+ 24.8%			
Months Supply of Inventory	1.8	2.6	+ 44.4%			

Adult Community		February			Year to Date		
Key Metrics	2023	2024	Percent Change	Thru 2-2023	Thru 2-2024	Percent Change	
New Listings	50	61	+ 22.0%	119	128	+ 7.6%	
Closed Sales	37	26	- 29.7%	78	73	- 6.4%	
Days on Market Until Sale	48	44	- 8.3%	47	46	- 2.1%	
Median Sales Price*	\$405,000	\$481,000	+ 18.8%	\$462,250	\$502,000	+ 8.6%	
Percent of List Price Received*	99.1%	98.0%	- 1.1%	98.8%	98.9%	+ 0.1%	
Inventory of Homes for Sale	115	108	- 6.1%				
Months Supply of Inventory	2.1	2.1	0.0%				

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type By Month

