Local Market Update for February 2025

Provided by New Jersey REALTORS®



Essex County

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Single Family		February			Year to Date			
Key Metrics	2024	2025	Percent Change	Thru 2-2024	Thru 2-2025	Percent Change		
New Listings	321	344	+ 7.2%	682	655	- 4.0%		
Closed Sales	177	175	- 1.1%	391	371	- 5.1%		
Days on Market Until Sale	51	46	- 9.8%	46	42	- 8.7%		
Median Sales Price*	\$580,000	\$665,000	+ 14.7%	\$580,000	\$652,500	+ 12.5%		
Percent of List Price Received*	106.0%	104.6%	- 1.3%	105.2%	106.0%	+ 0.8%		
Inventory of Homes for Sale	719	570	- 20.7%					
Months Supply of Inventory	2.5	2.0	- 20.0%					

Townhouse-Condo		February			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 2-2024	Thru 2-2025	Percent Change	
New Listings	73	93	+ 27.4%	159	206	+ 29.6%	
Closed Sales	52	42	- 19.2%	101	102	+ 1.0%	
Days on Market Until Sale	39	71	+ 82.1%	39	71	+ 82.1%	
Median Sales Price*	\$340,000	\$333,500	- 1.9%	\$340,000	\$333,000	- 2.1%	
Percent of List Price Received*	104.1%	102.9%	- 1.2%	105.3%	102.4%	- 2.8%	
Inventory of Homes for Sale	161	181	+ 12.4%				
Months Supply of Inventory	2.3	2.4	+ 4.3%				

Adult Community		February			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 2-2024	Thru 2-2025	Percent Change	
New Listings	3	2	- 33.3%	4	5	+ 25.0%	
Closed Sales	0	2		1	2	+ 100.0%	
Days on Market Until Sale	0	32		9	32	+ 255.6%	
Median Sales Price*	\$0	\$610,000		\$420,000	\$610,000	+ 45.2%	
Percent of List Price Received*	0.0%	101.7%		112.0%	101.7%	- 9.2%	
Inventory of Homes for Sale	6	8	+ 33.3%				
Months Supply of Inventory	2.8	4.0	+ 42.9%				

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type By Month

