Local Market Update for May 2025

Provided by New Jersey REALTORS®



Cape May County

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Single Family		Мау			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 5-2024	Thru 5-2025	Percent Change	
New Listings	214	195	- 8.9%	884	957	+ 8.3%	
Closed Sales	125	131	+ 4.8%	503	583	+ 15.9%	
Days on Market Until Sale	54	60	+ 11.1%	57	70	+ 22.8%	
Median Sales Price*	\$546,200	\$615,000	+ 12.6%	\$560,000	\$565,500	+ 1.0%	
Percent of List Price Received*	96.8%	96.8%	0.0%	96.9%	96.7 %	- 0.2%	
Inventory of Homes for Sale	501	545	+ 8.8%				
Months Supply of Inventory	4.5	4.5	0.0%				

Townhouse-Condo		Мау			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 5-2024	Thru 5-2025	Percent Change	
New Listings	156	180	+ 15.4%	809	840	+ 3.8%	
Closed Sales	136	134	- 1.5%	546	506	- 7.3%	
Days on Market Until Sale	59	50	- 15.3%	61	60	- 1.6%	
Median Sales Price*	\$708,750	\$716,250	+ 1.1%	\$700,000	\$756,750	+ 8.1%	
Percent of List Price Received*	97.9%	97.4%	- 0.5%	98.0%	97.4%	- 0.6%	
Inventory of Homes for Sale	402	458	+ 13.9%				
Months Supply of Inventory	3.7	4.5	+ 21.6%				

Adult Community		Мау			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 5-2024	Thru 5-2025	Percent Change	
New Listings	7	8	+ 14.3%	24	24	0.0%	
Closed Sales	4	5	+ 25.0%	17	22	+ 29.4%	
Days on Market Until Sale	76	75	- 1.3%	65	65	0.0%	
Median Sales Price*	\$485,000	\$335,000	- 30.9%	\$359,000	\$420,000	+ 17.0%	
Percent of List Price Received*	99.8%	95.3%	- 4.5%	98.7%	96.3%	- 2.4%	
Inventory of Homes for Sale	12	10	- 16.7%				
Months Supply of Inventory	3.8	2.3	- 39.5%				

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type By Month

