Local Market Update for May 2025

Provided by New Jersey REALTORS®



Bergen County

Bergen County

| Single Family | | May | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------------|-------------|--------------|----------------|--|
| Key Metrics | 2024 | 2025 | Percent Change | Thru 5-2024 | Thru 5-2025 | Percent Change | |
| New Listings | 802 | 764 | - 4.7% | 2,993 | 2,980 | - 0.4% | |
| Closed Sales | 458 | 419 | - 8.5% | 1,678 | 1,675 | - 0.2% | |
| Days on Market Until Sale | 31 | 28 | - 9.7% | 36 | 37 | + 2.8% | |
| Median Sales Price* | \$825,000 | \$850,000 | + 3.0% | \$735,000 | \$825,000 | + 12.2% | |
| Percent of List Price Received* | 105.5% | 105.1% | - 0.4% | 103.5% | 104.0% | + 0.5% | |
| Inventory of Homes for Sale | 949 | 968 | + 2.0% | | | | |
| Months Supply of Inventory | 2.3 | 2.3 | 0.0% | | | | |

| Townhouse-Condo | May | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------------|--------------|-------------|----------------|
| Key Metrics | 2024 | 2025 | Percent Change | Thru 5-2024 | Thru 5-2025 | Percent Change |
| New Listings | 313 | 316 | + 1.0% | 1,323 | 1,266 | - 4.3% |
| Closed Sales | 227 | 204 | - 10.1% | 847 | 800 | - 5.5% |
| Days on Market Until Sale | 45 | 86 | + 91.1% | 46 | 96 | + 108.7% |
| Median Sales Price* | \$495,000 | \$482,500 | - 2.5% | \$467,000 | \$499,000 | + 6.9% |
| Percent of List Price Received* | 100.6% | 100.8% | + 0.2% | 100.6% | 100.3% | - 0.3% |
| Inventory of Homes for Sale | 431 | 449 | + 4.2% | | | |
| Months Supply of Inventory | 2.4 | 2.4 | 0.0% | | | |

| Adult Community | | May | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------------|-------------|--------------|----------------|--|
| Key Metrics | 2024 | 2025 | Percent Change | Thru 5-2024 | Thru 5-2025 | Percent Change | |
| New Listings | 6 | 6 | 0.0% | 44 | 39 | - 11.4% | |
| Closed Sales | 8 | 6 | - 25.0% | 41 | 27 | - 34.1% | |
| Days on Market Until Sale | 38 | 73 | + 92.1% | 51 | 69 | + 35.3% | |
| Median Sales Price* | \$439,500 | \$691,500 | + 57.3% | \$439,000 | \$449,000 | + 2.3% | |
| Percent of List Price Received* | 102.8% | 101.2% | - 1.6% | 100.7% | 102.3% | + 1.6% | |
| Inventory of Homes for Sale | 4 | 6 | + 50.0% | | | | |
| Months Supply of Inventory | 0.5 | 1.1 | + 120.0% | | | | |

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type By Month

