## **Local Market Update for March 2024**

Provided by New Jersey REALTORS®



## **Atlantic County**

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Single Family		March			Year to Date		
Key Metrics	2023	2024	Percent Change	Thru 3-2023	Thru 3-2024	Percent Change	
New Listings	315	271	- 14.0%	823	808	- 1.8%	
Closed Sales	207	189	- 8.7%	513	476	- 7.2%	
Days on Market Until Sale	59	51	- 13.6%	57	49	- 14.0%	
Median Sales Price*	\$330,000	\$378,000	+ 14.5%	\$311,500	\$360,000	+ 15.6%	
Percent of List Price Received*	100.2%	98.3%	- 1.9%	98.5%	98.5%	0.0%	
Inventory of Homes for Sale	2,313	2,298	- 0.6%				
Months Supply of Inventory	10.3	11.5	+ 11.7%				

Townhouse-Condo		March			Year to Date		
Key Metrics	2023	2024	Percent Change	Thru 3-2023	Thru 3-2024	Percent Change	
New Listings	159	117	- 26.4%	379	379	0.0%	
Closed Sales	85	88	+ 3.5%	217	207	- 4.6%	
Days on Market Until Sale	40	46	+ 15.0%	53	44	- 17.0%	
Median Sales Price*	\$215,000	\$270,000	+ 25.6%	\$170,000	\$215,000	+ 26.5%	
Percent of List Price Received*	98.5%	98.0%	- 0.5%	97.1%	98.1%	+ 1.0%	
Inventory of Homes for Sale	799	841	+ 5.3%				
Months Supply of Inventory	8.5	9.8	+ 15.3%				

<b>Adult Community</b>		March			Year to Date		
Key Metrics	2023	2024	Percent Change	Thru 3-2023	Thru 3-2024	Percent Change	
New Listings	32	36	+ 12.5%	93	88	- 5.4%	
Closed Sales	40	22	- 45.0%	73	60	- 17.8%	
Days on Market Until Sale	50	72	+ 44.0%	50	59	+ 18.0%	
Median Sales Price*	\$322,900	\$262,375	- 18.7%	\$324,500	\$300,000	- 7.6%	
Percent of List Price Received*	99.9%	98.3%	- 1.6%	98.7%	96.2%	- 2.5%	
Inventory of Homes for Sale	123	123	0.0%				
Months Supply of Inventory	5.8	5.4	- 6.9%				

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

## Historical Median Sales Price by Property Type By Month

