Local Market Update for March 2022

Provided by New Jersey REALTORS®



Ocean County

Ocean County

Single Family	March			Year to Date			
Key Metrics	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change	
New Listings	995	891	- 10.5%	2,438	2,127	- 12.8%	
Closed Sales	754	610	- 19.1%	2,061	1,653	- 19.8%	
Days on Market Until Sale	54	39	- 27.8%	49	39	- 20.4%	
Median Sales Price*	\$415,000	\$476,000	+ 14.7%	\$396,000	\$475,000	+ 19.9%	
Percent of List Price Received*	100.3%	102.7%	+ 2.4%	99.8%	101.9%	+ 2.1%	
Inventory of Homes for Sale	1,511	1,285	- 15.0%				
Months Supply of Inventory	1.8	1.9	+ 5.6%				

Townhouse-Condo		March			Year to Date		
Key Metrics	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change	
New Listings	146	108	- 26.0%	331	281	- 15.1%	
Closed Sales	118	74	- 37.3%	272	214	- 21.3%	
Days on Market Until Sale	66	41	- 37.9%	67	43	- 35.8%	
Median Sales Price*	\$280,000	\$299,000	+ 6.8%	\$243,700	\$265,000	+ 8.7%	
Percent of List Price Received*	99.2%	101.6%	+ 2.4%	99.3%	101.6%	+ 2.3%	
Inventory of Homes for Sale	178	139	- 21.9%				
Months Supply of Inventory	1.6	1.6	0.0%				

Adult Community		March			Year to Date		
Key Metrics	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change	
New Listings	388	445	+ 14.7%	992	1,035	+ 4.3%	
Closed Sales	324	342	+ 5.6%	903	843	- 6.6%	
Days on Market Until Sale	36	36	0.0%	42	35	- 16.7%	
Median Sales Price*	\$216,500	\$263,995	+ 21.9%	\$214,250	\$251,750	+ 17.5%	
Percent of List Price Received*	100.6%	101.6%	+ 1.0%	99.7%	101.1%	+ 1.4%	
Inventory of Homes for Sale	413	485	+ 17.4%				
Months Supply of Inventory	1.2	1.5	+ 25.0%				

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type By Month

