Local Market Update for March 2022

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Hunterdon County

Hunterdon County

Single Family		March			Year to Date		
Key Metrics	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change	
New Listings	211	168	- 20.4%	462	429	- 7.1%	
Closed Sales	132	112	- 15.2%	366	288	- 21.3%	
Days on Market Until Sale	71	51	- 28.2%	62	51	- 17.7%	
Median Sales Price*	\$449,000	\$519,000	+ 15.6%	\$450,000	\$515,000	+ 14.4%	
Percent of List Price Received*	98.3%	102.3%	+ 4.1%	98.7%	101.1%	+ 2.4%	
Inventory of Homes for Sale	334	234	- 29.9%				
Months Supply of Inventory	2.0	1.7	- 15.0%				

Townhouse-Condo	March			Year to Date		
Key Metrics	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
New Listings	41	53	+ 29.3%	89	116	+ 30.3%
Closed Sales	22	25	+ 13.6%	71	90	+ 26.8%
Days on Market Until Sale	26	34	+ 30.8%	46	32	- 30.4%
Median Sales Price*	\$215,000	\$292,000	+ 35.8%	\$269,000	\$279,500	+ 3.9%
Percent of List Price Received*	102.3%	103.9%	+ 1.6%	100.0%	102.3%	+ 2.3%
Inventory of Homes for Sale	32	46	+ 43.8%			
Months Supply of Inventory	1.0	1.4	+ 40.0%			

Adult Community		March			Year to Date		
Key Metrics	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change	
New Listings	5	3	- 40.0%	14	11	- 21.4%	
Closed Sales	4	4	0.0%	9	9	0.0%	
Days on Market Until Sale	17	15	- 11.8%	50	14	- 72.0%	
Median Sales Price*	\$351,000	\$380,000	+ 8.3%	\$345,000	\$386,000	+ 11.9%	
Percent of List Price Received*	97.6%	103.0%	+ 5.5%	96.7%	103.3%	+ 6.8%	
Inventory of Homes for Sale	6	2	- 66.7%				
Months Supply of Inventory	1.2	0.6	- 50.0%				

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type By Month

