Local Market Update for March 2022

Provided by New Jersey REALTORS®



Hudson County

Hudson County

| Single Family | | March | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------------|-------------|--------------|----------------|--|
| Key Metrics | 2021 | 2022 | Percent Change | Thru 3-2021 | Thru 3-2022 | Percent Change | |
| New Listings | 142 | 154 | + 8.5% | 352 | 367 | + 4.3% | |
| Closed Sales | 101 | 75 | - 25.7% | 258 | 253 | - 1.9% | |
| Days on Market Until Sale | 59 | 52 | - 11.9% | 50 | 52 | + 4.0% | |
| Median Sales Price* | \$415,000 | \$502,000 | + 21.0% | \$438,500 | \$500,000 | + 14.0% | |
| Percent of List Price Received* | 98.6% | 100.2% | + 1.6% | 98.7% | 99.0% | + 0.3% | |
| Inventory of Homes for Sale | 306 | 216 | - 29.4% | | | | |
| Months Supply of Inventory | 3.7 | 2.4 | - 35.1% | | | | |

| Townhouse-Condo | | March | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------------|-------------|--------------|----------------|--|
| Key Metrics | 2021 | 2022 | Percent Change | Thru 3-2021 | Thru 3-2022 | Percent Change | |
| New Listings | 763 | 765 | + 0.3% | 1,970 | 1,909 | - 3.1% | |
| Closed Sales | 416 | 338 | - 18.8% | 964 | 878 | - 8.9% | |
| Days on Market Until Sale | 58 | 48 | - 17.2% | 56 | 51 | - 8.9% | |
| Median Sales Price* | \$562,500 | \$592,250 | + 5.3% | \$545,000 | \$565,000 | + 3.7% | |
| Percent of List Price Received* | 98.1% | 99.2% | + 1.1% | 97.7% | 98.9% | + 1.2% | |
| Inventory of Homes for Sale | 1,757 | 1,322 | - 24.8% | | | | |
| Months Supply of Inventory | 5.6 | 3.5 | - 37.5% | | | | |

| Adult Community | | March | | | Year to Date | | |
|---------------------------------|------|-----------|----------------|-------------|--------------|----------------|--|
| Key Metrics | 2021 | 2022 | Percent Change | Thru 3-2021 | Thru 3-2022 | Percent Change | |
| New Listings | 0 | 1 | | 1 | 1 | 0.0% | |
| Closed Sales | 0 | 1 | | 0 | 1 | | |
| Days on Market Until Sale | 0 | 64 | | 0 | 64 | | |
| Median Sales Price* | \$0 | \$466,000 | | \$0 | \$466,000 | | |
| Percent of List Price Received* | 0.0% | 101.3% | | 0.0% | 101.3% | | |
| Inventory of Homes for Sale | 0 | 1 | | | | | |
| Months Supply of Inventory | 0.0 | 1.0 | | | | | |

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type By Month

