Local Market Update for March 2022

Provided by New Jersey REALTORS®



Gloucester County

Gloucester County

Single Family		March			Year to Date		
Key Metrics	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change	
New Listings	435	348	- 20.0%	1,023	801	- 21.7%	
Closed Sales	286	253	- 11.5%	806	684	- 15.1%	
Days on Market Until Sale	33	27	- 18.2%	35	30	- 14.3%	
Median Sales Price*	\$255,000	\$280,000	+ 9.8%	\$250,000	\$275,000	+ 10.0%	
Percent of List Price Received*	100.9%	103.0%	+ 2.1%	100.7%	101.8%	+ 1.1%	
Inventory of Homes for Sale	517	320	- 38.1%				
Months Supply of Inventory	1.5	1.0	- 33.3%				

Townhouse-Condo		March			Year to Date		
Key Metrics	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change	
New Listings	96	67	- 30.2%	223	169	- 24.2%	
Closed Sales	70	64	- 8.6%	162	137	- 15.4%	
Days on Market Until Sale	18	16	- 11.1%	25	18	- 28.0%	
Median Sales Price*	\$176,950	\$204,250	+ 15.4%	\$175,950	\$197,500	+ 12.2%	
Percent of List Price Received*	102.2%	104.3%	+ 2.1%	101.0%	103.6%	+ 2.6%	
Inventory of Homes for Sale	72	31	- 56.9%				
Months Supply of Inventory	1.1	0.5	- 54.5%				

Adult Community		March			Year to Date			
Key Metrics	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change		
New Listings	30	33	+ 10.0%	80	68	- 15.0%		
Closed Sales	23	21	- 8.7%	66	54	- 18.2%		
Days on Market Until Sale	35	20	- 42.9%	31	15	- 51.6%		
Median Sales Price*	\$257,500	\$320,000	+ 24.3%	\$262,450	\$295,750	+ 12.7%		
Percent of List Price Received*	99.7%	100.4%	+ 0.7%	99.8%	101.9%	+ 2.1%		
Inventory of Homes for Sale	32	18	- 43.8%					
Months Supply of Inventory	1.3	0.8	- 38.5%					

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type By Month

