Local Market Update for March 2022

Provided by New Jersey REALTORS®



Cumberland County

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Single Family		March			Year to Date		
Key Metrics	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change	
New Listings	173	182	+ 5.2%	447	420	- 6.0%	
Closed Sales	144	114	- 20.8%	364	339	- 6.9%	
Days on Market Until Sale	50	45	- 10.0%	48	45	- 6.3%	
Median Sales Price*	\$178,250	\$210,000	+ 17.8%	\$180,000	\$195,000	+ 8.3%	
Percent of List Price Received*	98.3%	99.9%	+ 1.6%	98.8%	99.4%	+ 0.6%	
Inventory of Homes for Sale	638	572	- 10.3%				
Months Supply of Inventory	4.5	4.3	- 4.4%				

Townhouse-Condo		March			Year to Date		
Key Metrics	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change	
New Listings	4	2	- 50.0%	9	7	- 22.2%	
Closed Sales	2	1	- 50.0%	6	7	+ 16.7%	
Days on Market Until Sale	20	12	- 40.0%	55	9	- 83.6%	
Median Sales Price*	\$193,950	\$170,000	- 12.3%	\$184,000	\$156,000	- 15.2%	
Percent of List Price Received*	103.3%	106.3%	+ 2.9%	99.8%	99.1%	- 0.7%	
Inventory of Homes for Sale	19	16	- 15.8%				
Months Supply of Inventory	6.3	5.9	- 6.3%				

Adult Community		March			Year to Date		
Key Metrics	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change	
New Listings	1	2	+ 100.0%	13	5	- 61.5%	
Closed Sales	5	0	- 100.0%	9	2	- 77.8%	
Days on Market Until Sale	39	0	- 100.0%	117	107	- 8.5%	
Median Sales Price*	\$135,000	\$0	- 100.0%	\$100,000	\$128,608	+ 28.6%	
Percent of List Price Received*	93.3%	0.0%	- 100.0%	91.6%	92.1%	+ 0.5%	
Inventory of Homes for Sale	11	11	0.0%				
Months Supply of Inventory	4.0	5.0	+ 25.0%				

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type By Month

