Local Market Update for March 2022

Provided by New Jersey REALTORS®



Atlantic County

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Single Family		March			Year to Date		
Key Metrics	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change	
New Listings	465	427	- 8.2%	1,189	992	- 16.6%	
Closed Sales	357	273	- 23.5%	887	686	- 22.7%	
Days on Market Until Sale	51	49	- 3.9%	58	49	- 15.5%	
Median Sales Price*	\$283,000	\$347,500	+ 22.8%	\$269,000	\$315,000	+ 17.1%	
Percent of List Price Received*	98.7%	99.7%	+ 1.0%	98.1%	99.0%	+ 0.9%	
Inventory of Homes for Sale	2,475	2,149	- 13.2%				
Months Supply of Inventory	7.1	7.2	+ 1.4%				

Townhouse-Condo	March			Year to Date		
Key Metrics	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
New Listings	167	161	- 3.6%	450	418	- 7.1%
Closed Sales	154	103	- 33.1%	367	284	- 22.6%
Days on Market Until Sale	73	40	- 45.2%	67	48	- 28.4%
Median Sales Price*	\$163,500	\$180,000	+ 10.1%	\$154,000	\$161,000	+ 4.5%
Percent of List Price Received*	97.0%	98.1%	+ 1.1%	97.0%	98.3%	+ 1.3%
Inventory of Homes for Sale	831	709	- 14.7%			
Months Supply of Inventory	6.3	5.5	- 12.7%			

Adult Community		March			Year to Date		
Key Metrics	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change	
New Listings	29	14	- 51.7%	88	48	- 45.5%	
Closed Sales	23	20	- 13.0%	62	47	- 24.2%	
Days on Market Until Sale	51	62	+ 21.6%	67	50	- 25.4%	
Median Sales Price*	\$170,000	\$340,200	+ 100.1%	\$175,000	\$321,167	+ 83.5%	
Percent of List Price Received*	98.1%	98.9%	+ 0.8%	96.7%	99.3%	+ 2.7%	
Inventory of Homes for Sale	89	74	- 16.9%				
Months Supply of Inventory	3.7	3.5	- 5.4%				

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type By Month

